Bank of Commerce <u>Draff</u> Minutes of 2023 Annual Stockholders' Meeting 25 April 2023 Page **1** of **24**



Minutes of the Annual Stockholders' Meeting via livestreaming at <u>https://bncomasm2023.sanmiguel.com.ph/event/bank-of-</u> <u>commerce-2023-annual-stockholders-meeting</u> on **April 25, 2023, 2:00 P.M.**

SHAREHOLDERS PRESENT:

See Record of Attendance attached as Annex "A" to these minutes

DIRECTORS:

- 1. FRANCIS C. CHUA
- 2. BENEDICTA A. DU-BALADAD
- 3. MICHELANGELO R. AGUILAR
- 4. ROBERTO C. BENARES
- 5. MARITO L. PLATON
- 6. MELINDA S. GONZALES-MANTO
- 7. FE B. BARIN
- 8. ALEXANDER R. MAGNO
- 9. MARIANO T. KATIPUNAN, JR.
- 10. JOSE C. NOGRALES
- 11. REBECCA MARIA A. YNARES
- 12. RICARDO D. FERNANDEZ
- 13. DANIEL GABRIEL M. MONTECILLO
- 14. SIMON R. PATERNO

IN ATTENDANCE:

Evita C. Caballa Felipe Martin F. Timbol	-	Corporate Secretary Head, Treasury Management Group
	_	
	_	
	_	Chief Trust Officer
	-	Chief Financial Officer/Finance & Controllership
		· · ·
Ma. Katrina A. Felix	_	Head, Credit Card Group
Mary Assumpta Gail C. Bautist	ta-	Head, Transaction Banking Group
Marie Suzanne Sison-Sevilla	-	Chief Information Officer/Digital Services Group Head
Reginald C. Nery	-	Chief Audit Executive & Head, Internal Audit Division
Jose Mari M. Zerna	-	Head, Consumer Group
Marie Kristin G. Mayo	-	Head, Human Resources Management &
		Development Division
Louella P. Ira	-	Head, Legal Services Division
Ma. Ana P. De la Paz	-	Head, Credit Group
Jay S. Velasco	-	Head, Consumer Group
Mary Assumpta Gail C. Bautist Marie Suzanne Sison-Sevilla Reginald C. Nery Jose Mari M. Zerna Marie Kristin G. Mayo Louella P. Ira Ma. Ana P. De la Paz	-	Chief Financial Officer/Finance & Controllership Group Head Head, Credit Card Group Head, Transaction Banking Group Chief Information Officer/Digital Services Group Head Chief Audit Executive & Head, Internal Audit Division Head, Consumer Group Head, Human Resources Management & Development Division Head, Legal Services Division Head, Credit Group

Jeremy H. Reyes -	Chief Risk Officer
Atty. Gregorio M. Yaranon, Jr	Chief Compliance Officer
Francisco Raymund P. Gonzales-	Deputy, Corporate Communications and
	Consumer Protection Division
Luis Martin E. Villalon -	Head, Investment Banking Group
Robbie Carlo J. Gaerlan -	Investor Relations Officer
Angelyn S. Lorenzo -	Executive Secretary to the President
Janz Hanna Ria N. Serrano -	Assistant of the Corporate Secretary
Shiela Dioso -	Representative, R.G. Manabat & Co.

1. CALL TO ORDER

The meeting was called to order at 2:00 P.M. Mr. Francis Chua, Chairman of the Board of Directors, presided over the meeting. The singing of the National Anthem was followed by an invocation.

2. CERTIFICATION OF NOTICE AND QUORUM

The Corporate Secretary, Atty. Evita C. Caballa, certified that notices were duly sent to the stockholders-of-record.

Atty. Caballa also certified that out of the total outstanding capital stock of 1,819,680,590 shares, composed of 1,403,013,920 common shares and 416,666,670 preferred shares as of April 5, 2023, there are 1,490,498,460 shares (1,073,831,790 common shares and 416,666,670 preferred shares) or 81.91% of the outstanding capital stock, counted as present or represented by proxy in this meeting.

For the record, proxies for 964,165,150 or 68.72% of the outstanding common shares of the Bank have been issued by the stockholders in favor of the Chairman of the Meeting, Mr. Francis Chua, authorizing him to vote for the election and members of the Board of Directors and the approval of all corporate actions in the agenda for the meeting.

3. APPROVAL OF THE MINUTES OF THE ANNUAL STOCKHOLDERS' MEETING HELD ON APRIL 29, 2022

Chairman Chua proceeded to the first item in the agenda, which is the approval of the minutes of the annual stockholders' meeting held on April 29, 2022 held via livestreaming at https://bncomasm2022.sanmiguel.com.ph/event/bank-of-commerce-2022-annual-stockholders-meeting.

Copies of the draft minutes have been annexed to the Definitive Information Statement made available at the Bank's website as well as the PSE EDGE prior to the meeting.

Upon motion duly made and seconded, the stockholders resolved:

Resolution No. 23-01

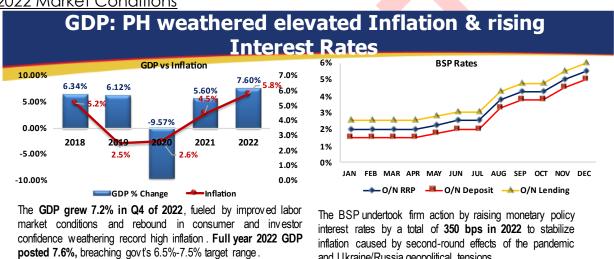
"RESOLVED, AS IT IS HEREBY RESOLVED, to approve

the minutes of the Bank's Annual Stockholders' Meeting held on April 29, 2022."

4. PRESIDENT'S ANNUAL REPORT

President and CEO Mr. Michelangelo R. Aguilar presented his Report, which included a snapshot of the market conditions that prevailed in 2022, followed by the highlights of the Bank's performance. Finally, Mr. Aguilar discussed Management's plans for BankCom in 2023 as a full-fledged Universal Bank.

2022 Market Conditions



Inflation posted a 14-year high of 8.1% at end-Dec, driven by supply chain disruptions while agriculture sector was battered by typhoons and animal diseases. This resulted to a full-year inflation of 5.8%, well above the gov's goal of 2%-4%.

Bank of Commerce 💈 Source: PSA, BSP, BusinessWorld

and Ukraine/Russia geopolitical tensions. At end-Dec O/N RRP was at 5.5%, and interest rates on O/N Deposit and Lending were set at 5% and 6%,

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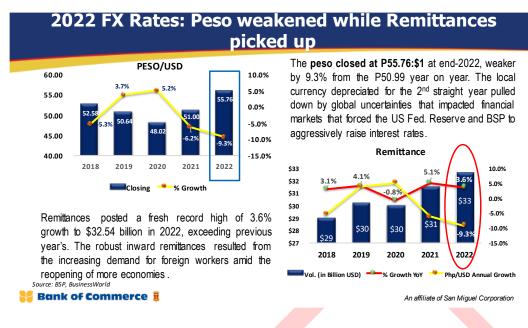
At the conclusion of 2022, the country's full-year GDP growth was the highest since 2018 at 7.6%, breaching the government's target range of 6.5%-7.5%. Particularly in the 4th guarter, GDP grew by 7.2%, fueled by improved labor market conditions and the rebound in consumer and investor confidence in spite of high inflation.

respectively.

Inflationary pressure characterized the year, brought about by the protracted geopolitical tensions between Ukraine and Russia, aggravated by the second-round efforts of the pandemic, such as but not limited to disruptions in supply chain and damage to agriculture from typhoons and livestock diseases. Not to mention the cost challenges that beset both households and small businesses alike brought about by shortages of basic ingredients such as sugar. At end-December, inflation thus posted a 14-year high of 8.1%.

To arrest the situation, the Bangko Sentral ng Pilipinas (BSP) set in motion a series of monetary policy interest hikes, totaling 350 basis points. While the O/N

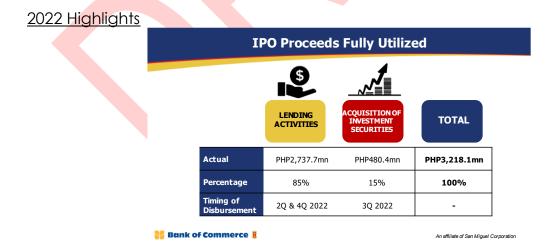
RRP stood at 5.5% at end-December, interest rates on O/N Deposit and Lending were set at 5% and 6%, respectively.



The global tension combined with similar actions on interest rates by the US Federal Reserve and the BSP pulled down the local currency to an exchange rate of P55.76 to the dollar at yearend, 9.3% weaker than P50.99 year-on-year. This was the second straight year that the Peso depreciated.

Amidst these hurdles, the volume of inward remittances to the country stood at a record high of \$32.54 billion, overtaking the previous year's figure by 3.6%. This reflected the higher demand for overseas workers as more economies reopened.

With this economic situation as backdrop, President Aguilar reported the highlights of BankCom's performance in 2022, as follows:



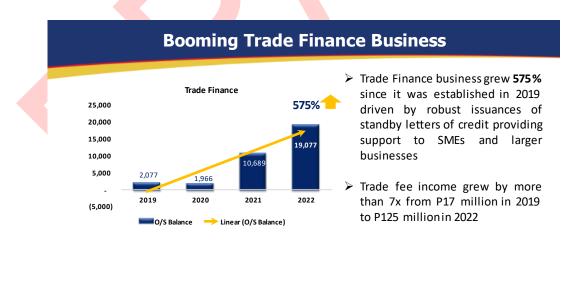
True to its purpose when the Bank opened its doors to investors in March last year, the Bank completed the disbursement of the P3.2 Billion IPO proceeds, with the bulk, or 85%, going to lending activities, being the Bank's core business, and the rest to the acquisition of investment securities.

As regards the Bank's major IT capital expenditures, given the significant increase in the Bank's profit run rate as of September, the Bank saw that these

major IT capital expenditures could already be fully funded through its regular operations instead of IPO proceeds. Even with the re-allocation of the proceeds, the Bank's investments in IT continue with the new ATMs rolling out this year and other improvements in the background.



Having obtained approval of its universal banking license and fulfilled the requirements thereof, the Bank mobilized quickly to open its new Investment Banking business to tap markets for financial advisory, debt and equity securities from large corporates eyeing to ride with the economic recovery. The two key deals in its maiden year were the P40 Billion corporate bond issuance of SMC Global Power in July, and the P60 Billion corporate bond issuance of San Miguel Corporation in December. Producing P110 Million in fee income in its first six months – a velocity uncommon for startup investment houses – the new investment banking business proved its capability to run side-by-side with the major players.

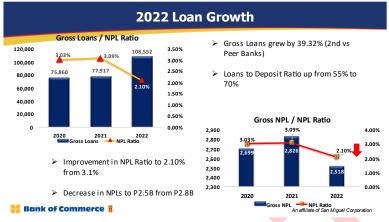




An affiliate of San Miguel Corporation

Another continuing success story was in the area of Trade Finance. Since its establishment in 2019, BankCom's Trade Finance Business grew 575% driven by robust issuances of standby letters of credit to sellers of goods, providing support to SMEs and larger businesses throughout the pandemic. As a result, Trade fee income grew by more than seven times, from P17 Million in 2019 to P125 Million in 2022.

Amidst the highly competitive area of trade, this unparalleled expansion reflected the strong partnership between BankCom and San Miguel Corporation in supporting trade-heavy businesses with their operational requirements and exigencies.



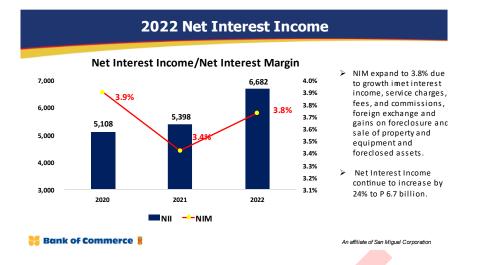
On the asset side, BankCom's lending business showed phenomenal growth at 39.32% at P108.6 Billion from corporate and consumer credit accounts. With this increase in the overall loan portfolio together with a decrease in the actual non-performing loan balances, Non-Performing Loans (NPL) ration likewise improved to 2.10% coming from 3.03% in 2020 and remains better than the industry average.



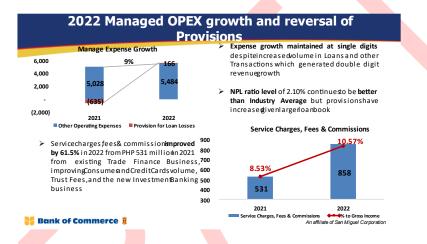
The gains from lending, combined with significant improvements in revenues from Forex, ROPA, trading, service charges and other sources, pushed Gross Revenues up by 30.4% from P6.2 Billion the previous year to P8.1 Billion in 2022.

That the top 3 revenue sources were Net Interest Income, Service Charges, and Foreign Exchange (FX) consistent with the Bank's growth strategy focusing on lending, transaction, and investment banking, and client FX transactions.

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In particular, the Bank's Net Interest Income posted a double-digit growth from P5.1 Billion in 2020 to P6.7 Billion in 2022. All in all, the growth in the various revenue sources resulted in Net Interest Margin (NIM) expanding by 3.8%.



In an environment of volatile interest rates, a stable income stream derived from transaction-based gee revenues is crucial. Unprecedented, the Bank achieved a 61.5% rise in income from service charges, fees and commissions, or a total of P858 million compared to P531 million the previous year, brought about by a confluence of record growth in trade finance contingent liabilities in average daily balance terms, the new investment banking business, trust fee expansion, improving consumer loan volume, and credit card billings breaching the P4 Billion mark.

Equally important, the Bank has managed its Operating Expense to a singledigit growth in spite of the rise in business activity.

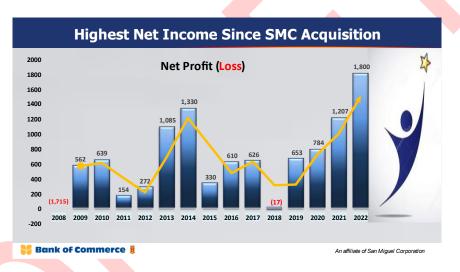
Summing up the corporate and business actions in 2022, President Aguilar reported that BankCom's 2022 Income Statement clearly represents the successful execution of the strategies set forth during the last annual stockholders' meeting, to wit:

- 1. Achieving double-digit loan growth by continuing to build accrual income
- 2. Focusing on fee income from Trust and Trade Finance Businesses, and foreign exchange flows;

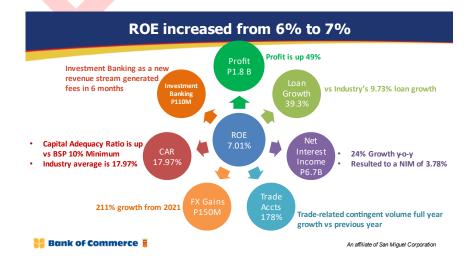
- 3. continuing campaigns to sell and reduce our inventories of foreclosed assets;
- 4. launching its first Investment Banking deals;

(in millions)	2022	2021	Growth	Growth %
Net Interest Income	6,682	5,398	1,284	24%
Non-Interest Income	1,434	826	608	74%
Total Revenues	8,117	6,225	1,892	30%
Total Operating Expenses	5,484	5,029	455	9%
EBIT	2,633	1,195	1,437	120%
Impairment Losses	166	(635)	801	-126%
Provisions for Taxes	666	624	43	7%
Profit After Taxes	1,800	1,207	593	49%

Set against the Bank's historical performance, the story of the Bank's growth becomes more dramatic.



In less than five years since the augmented management team came on board, the Bank has achieved the highest income and the steepest trajectory of growth since the SMC's acquisition of BankCom in 2008. For BankCom, the year 2022 was the banner period of this previous period not only in financial terms, but also in making history by becoming a universal bank.



President Aguilar proudly reported that the Bank has achieved an ROE of 7.01% and is on track to its target of 10.1% by 2026. This is due to the following:

- 1. 49% rise in Profit to P1.8 Billion, the highest since SMC acquired BankCom in 2008, and the second time the Bank breached the billion-Peso mark since the commencement of the Bank's growth strategy in 2019;
- 41% growth in Net Loans, more than four (4) times the banking industry's 9.73%;
- 3. P6.7 Billion in Net Interest Income, a double-digit growth of 24% year-onyear, resulting to HIM of 3.78%;
- 4. 178% growth in Trade Accounts' contingent volume vs. previous year;
- 5. 211% growth in FX gains of P150 million vs. last year;
- 6. 17.97% Capital Adequacy Ratio (CAR) vs. BSP's 10% minimum
- 7. 110 Million in investment banking fees in just six (6) months a new revenue stream

Cognizant of persistent and unresolved challenges that carried over from the year 2022, President Aguilar presented Management's outlook for 2023, and a gist of BankCom's strategy, as follows:



First, Management shares the view that Interest Rates will continue to rise to 6.25% up to 6.75% as monetary policy actions are not expected to simmer down soon. Second, the inflation is projected to average at 6.1% and remain elevated versus previous years. Third, despite GDP growth of 6% to 7%, there are signs that support the scenario of a slowdown in the economy due to the first two factors as mentioned.

In response to these headwinds, Management will execute the following strategies:

- 1. Maximize opportunity where the Bank's strength lies, by continuing to build core business income including more aggressive cross-selling;
- 2. Deepening SMC ecosystem absorption through well thought-out SME loans;
- 3. Pushing digitalization, combining cash recycling with a more robust ATM network;

4. Accelerating fee-based business in FX, Trust Services, Trade Finance, Cash Management, and other transactions

President Aguilar concluded his report by thanking the stockholders for being with the Bank on its first year as a universal Bank, and the culmination of the Bank's 4-year growth story that started in 2018.

After the presentation, Chairman Chua inquired from the Corporate Secretary if there are questions received from the shareholders. Atty. Caballa reported that three questions were picked to be answered from those that were submitted ahead of the meeting via e-mail as provided in the Information Statement and the Bank's website.

The first question was, "Given Trust was a key focus in last year's presentation, how is the Trust Business doing today?"

President Aguilar answered that Trust Assets Under Management increased 11% to P 70 Billion. This increase in Assets Under Management led to a 10% increase in Trust Fees to almost P153 Million. In addition to these fees, the Trust business played a significant part in the success of the Bank's maiden investment banking deals acting as an important distribution channel for our investment banking products.

The second question was, "What is the Bank's Key Performance Indicator (KPI)?"

President Aguilar answered that the Bank's medium-term goal is to achieve above average Return on Equity compared to other local banks. Analysts have told us that ROE is key determinant of stock price for Philippine Banks over time. At the end of December 2022, average ROE ranged from 10-11%. As I mentioned before, the Bank has grown its ROE consecutively in the past few years, even with the increased equity, and management is focused on accelerating this trend. We will try to sustain the double-digit profit growth achieved in recent years by finding higher yielding loan assets in SMC ecosystem and increasing fees and other noninterest revenue.

The third and final question was, "What is the justification of the increase in the Board of Directors compensation?"

President Aguilar answered that given that the Bank is now a publicly listed Universal Bank, management benchmarked the prior allowances paid to Directors vs our peer and recognized the need to remain competitive. In addition to representing the Bank's shareholders, the Directors provide key guidance and assistance to the Bank by leveraging their years of experience and broad network of contacts. They've played a key role in our journey to becoming a Universal Bank and will continue to guide us in our goal of becoming a Top Universal Bank.

After the three questions were answered, Atty. Caballa stated for the benefit of the stockholders that all other questions and comments sent, whether via e-mail or through the chat box available during the livestream, have been duly noted, and shall be answered accordingly by the Bank through e-mail.

Thereafter, upon motion duly made and seconded, the stockholders resolved:

Resolution No. 23-02

"RESOLVED, AS IT IS HEREBY RESOLVED, to approve

the Annual Report of the President, as presented."

5. RATIFICATION OF CORPORATE ACTS

The Corporate Secretary, Atty. Evita C. Caballa reported to the stockholders that all acts of the Board of Directors, the Executive Committee and other committees and officers of the Bank are on file, to which each and every stockholder is entitled to access. Atty. Caballa further reported that these acts were performed in the year 2022 taking into consideration the appropriate authorities granted and the relevant provisions of the articles of incorporation and by-laws of the Bank and existing laws and regulations.

Considering the above report, upon motion duly made and seconded, the stockholders resolved:

Resolution No. 23-03

"**RESOLVED**, **AS IT IS HEREBY RESOLVED**, to approve, confirm, and ratify all acts of the Board of Directors, the Executive Committee and other committees and officers of the Bank performed in the year 2022."

6. CONFIRMATION OF BANK'S SIGNIFICANT TRANSACTIONS WITH ITS DOSRI AND RELATED PARTIES

The next item on the agenda was the confirmation of the bank's significant transactions with its DOSRI and related parties.

Pursuant to the provisions of BSP Circular No. 895 series of 2015 Guidelines on Related Party transactions, Director Ricardo D. Fernandez, Chairman of the Related Party Transactions Committee, moved to confirm and approve all significant transactions of the Bank with its DOSRI and related parties in 2022.

These transactions are reflected in pages 105 to 110 of the Notes to the Bank's Audited Financial Statements as of December 31, 2022, copies of which have been made available to the stockholders-of-record prior to the meeting through the Information Statement uploaded in the Bank's Website and the PSE EDGE.

The motion having been moved and seconded, the stockholders of the Bank resolved:

Resolution No. 23-04

"**RESOLVED**, **AS IT IS HEREBY RESOLVED**, to approve, confirm, and ratify all significant transactions of the Bank

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with its Directors, Officers, Shareholders, and their Related Interests (DOSRI) and Related Parties in 2022, as reflected in pages 105 to 110 of the Notes to the Bank's Audited Financial Statements as of December 31, 2022."

7. APPROVAL OF DIRECTOR'S FEES

The next item on the agenda was the approval of the Director's Fees.

Ms. Marie Kristin Mayo reported that the Bank's Nomination Compensation and Remuneration Committee (NCRC) endorses to the stockholders for approval the increase in the directors' and advisors' compensation/per diem considering the upgraded universal banking license of the Bank, and its good performance in 2022.

The current compensation/per diem and the proposed increase are as follows:

	Current	Proposed
Board meetings	30,000	40,000
Committee meetings		
ExCom (Chair only)	20,000	As Committee Chairperson -
TIC	10,000	25,000
Others (ExCom, CGCom, RPTCom, ITSC, BROC, NCRC, AuditCom, UWCom)	15,000	As Members/Advisors of the Board - 20,000 As Committee Advisor (but not board adviser) - 10,000

The above can also be found in page 58 of the Bank's Definitive Information Statement, which is posted in the Bank's website and PSE Edge prior to this meeting for information and consideration of the stockholders.

Further, Ms. Mayo reported that the NCRC seeks the approval of the stockholders of a 2022 performance bonus in the total amount of P17,656,998.62 (tax inclusive). The bonus is calculated based on the Bank's 2022 profit, the directors' terms in office, and their roles in the Board and the Board Committees.

For 2022, there were a total of thirteen (13) board meetings and one hundred thirty-two (132) board committee meetings attended by the members of the Board. Such attendance and participation in these meetings are recognized to have contributed to the good performance of the Bank resulting in a 49% increase in profit.

Upon motion duly made and seconded, the stockholders of the Bank resolved:

Resolution No. 23-05

"RESOLVED, AS IT IS HEREBY RESOLVED, to approve

the increase in the directors' and advisors' compensation/per diem, as follows:

	Compensation/Per Diem (in PhP)	
Board meetings	40,000	
Committee meetings	 As Committee Chairperson - 25,000 As Members/Advisors of the Board - 20,000 As Committee Advisor (but not board adviser) - 10,000 	

"**RESOLVED**, **FURTHER**, to approve a 2022 performance bonus for the Bank's directors and advisors in the total amount of P17,656,998.62 (tax inclusive)."

8. APPROVAL OF AMENDMENT TO ARTICLE SEVENTH OF THE AMENDED ARTICLES OF INCORPORATION TO INCREASE THE BANK'S AUTHORIZED CAPITAL STOCK

The next item on the agenda was the approval of the amendment to the Articles of Incorporation of the Bank.

Atty. Caballa reported that on February 28, 2023, the Board of Directors approved to amend Article SEVENTH of the Amended Articles of Incorporation of the Bank to increase the Bank's authorized capital stock from P21,575,114,700.00 to P28,198,773,840.00, as follows:

From	То
SEVENTH – The total	*SEVENTH – The total
authorized capital stock of the	authorized capital stock of the
corporation is PESOS: TWENTY-ONE	corporation is PESOS: <u>TWENTY</u>
BILLION FIVE HUNDRED SEVENTY-	EIGHT BILLION ONE HUNDRED
FIVE MILLION ONE HUNDRED	NINETY EIGHTY MILLION SEVEN
FOURTEEN THOUSAND SEVEN	HUNDRED SEVENTY THREE
HUNDRED (₽21,575,114,700.00)	THOUSAND EIGHT HUNDRED FORTY
divided into ONE BILLION SEVEN	(₽28,198,773,840.00) divided into
HUNDRED TWO MILLION FIVE	TWO BILLION THREE HUNDRED
HUNDRED ELEVEN THOUSAND	SIXTY FOUR MILLION EIGHT
FOUR HUNDRED SEVENTY	HUNDRED SEVENTY SEVEN
(1,702,511,470) common shares	THOUSAND THREE HUNDRED
with a par value of PESOS: TEN	EIGHTY FOUR (2,364,877,384)
(₽10.00) per share; and FOUR	common shares with a par value
HUNDRED FIFTY-FIVE MILLION	of PESOS: TEN (₽10.00) per share;
(455,000,000) preferred shares	and FOUR HUNDRED FIFTY FIVE
with a par value of PESOS: TEN	MILLION (455,000,000) preferred
(₽10.00) per share. (As amended on 30 January 2020 and further	shares with a par value of PESOS:
amended on 08 July 2021)	TEN (₽10.00) per share. (As amended on 30 January 2020 and
	further amended on 08 July 2021).
	(*As amended on 25 April 2023).
	(As uniended on 25 April 2023).

Electronic copy of the Information Statement stipulating the proposed amendment to the Amended Articles of Incorporation of the Bank was posted in the Bank's website and PSE Edge prior to this meeting for information and consideration of the stockholders.

Upon motion duly made and seconded, the stockholders of the Bank resolved:

Resolution No. 23-06

"**RESOLVED**, **AS IT IS HEREBY RESOLVED**, to approve the proposed amendments to Article SEVENTH of the Bank's Amended Articles of Incorporation, as follows:

*SEVENTH – The total authorized capital stock of the corporation is PESOS: <u>TWENTY EIGHT BILLION ONE</u> <u>HUNDRED NINETY EIGHTY MILLION SEVEN HUNDRED</u> <u>SEVENTY THREE THOUSAND EIGHT HUNDRED FORTY</u> (#28,198,773,840.00) divided into <u>TWO BILLION THREE</u> <u>HUNDRED SIXTY FOUR MILLION EIGHT HUNDRED SEVENTY</u> <u>SEVEN THOUSAND THREE HUNDRED EIGHTY FOUR</u> (2,364,877,384) common shares with a par value of PESOS: TEN (#10.00) per share; and FOUR HUNDRED FIFTY FIVE MILLION (455,000,000) preferred shares with a par value of PESOS: TEN (#10.00) per share. (As amended on 30 January 2020 and further amended on 08 July 2021). (*As amended on 25 April 2023).

9. APPROVAL OF AMENDMENTS TO SECTION 2 OF ARTICLE II AND SECTIONS 1, 4, 5, 8, AND 9 OF ARTICLE III OF THE AMENDED BY-LAWS OF THE BANK

The next item on the agenda was the approval of the amendments to the By-laws of the Bank.

Atty. Caballa reported that on February 28, 2023, the Board of Directors approved to amend Section 2 of Article II and Sections 1, 4, 5, 8, and 9 of Article III of the By-Laws of the Bank, as follows:

1. Amendment to Section 2 Article II of the Amended By-Laws of the Bank to change its schedule of annual stockholders' meeting from April to May

From	То
ARTICLE II STOCKHOLDERS	ARTICLE II STOCKHOLDERS
Section 2. Annual Meeting. – The annual meeting of the stockholders shall be held in the month of April on such day and at such time and place as the Board	*Section 2. Annual Meeting. – The annual meeting of the stockholders shall be held in the month of <u>May</u> on such day and at such time and place as the Board of Directors may

of Directors may determine. (As	determine. (As amended on 22
amended on 22 September 1988.)	September 1988.) <u>(*As amended</u>
	<u>on 25 April 2023)</u> .

2. Amendment to Section 1 of Article III of the Amended By-Laws of the Bank to comply with Section 132 of the MORB and Section 3 of SEC Memorandum Circular No. 20 series of 2020:

From	То
ARTICLE III	ARTICLE III
THE BOARD OF DIRECTORS	THE BOARD OF DIRECTORS
Section 1. Number,	*Section 1. Number,
Qualification and Election. – The	Qualification and Election. – The
corporate powers of the	corporate powers of the
Corporation shall be exercised, its	Corporation shall be exercised, its
business conducted, and its	business conducted, and its
property controlled and held by	property controlled and held by
the Board of Directors, consisting	the Board of Directors, consisting
of fifteen (15) members, at least	of fifteen (15) members, at least
twenty percent (20%) but not less	one-third (1/3) but not less than
than two (2) members of the Board of Directors shall be	five (5) members of the Board of
Independent Directors, provided,	Directors shall be Independent Directors, provided, that any
that any fractional result from	fractional result from applying the
applying the required minimum	required minimum proportion, i.e.,
proportion, i.e., twenty percent	one-third (1/3), shall be rounded
(20%), shall be rounded up to the	up to the nearest whole number.
negrest whole number. The	The members of the Board of
members of the Board of Directors	Directors shall be elected
shall be elected annually by the	annually by the stockholders
stockholders entitled to vote and	entitled to vote and to serve until
to serve until the election and	the election and qualification of
qualification of their successors.	their successors. (As amended on
(As amended on 24 April 2012).	24 April 2012). <u>(*As amended on</u>
	<u>25 April 2023)</u> .

3. Amendment to Section 4 of Article III of the Amended By-Laws of the Bank to comply with Section 132 of the MORB, as amended:

From	То
Section 4. Meeting. – X x x.	*Section 4. Meeting. – X x x.
X x x.	X x x.
The meetings of the Board	The meetings of the Board
of Directors may be conducted	of Directors may be conducted
through modern technologies	through modern technologies

such as, but not limited to, teleconferencing and video conferencing as long as the directors who is taking part in said meetings can actively participate in the deliberations on matters taken up therein: Provided, That every member of the Board shall participate in at least fifty percent (50%) and shall physically attend at least twenty five percent (25%) of all board meetings every year: Provided, further, That in the case of a director who is unable to physically attend or participate in board meetings via teleconferencing or video conferencing, the Corporate execute Secretary shall a notarized certification attesting that said director was given the agenda materials prior to the meeting and that his/her comments/decisions thereon submitted were for deliberation/discussion and were taken up in the actual board meeting, and that the submission of said certification shall be considered compliance with the required fifty percent (50%) minimum attendance in board meetings. (As amended on April 29, 2014).

such as, but not limited to, teleconferencing and video conferencing as long as the directors who are taking part in said meetings can actively participate in the deliberations on matters taken Uр therein: Provided, That every member of the Board shall participate in at least fifty percent (50%) and shall physically attend at least twenty five percent (25%) of all board meetings every year: Provided, further, That **absence of a Director** in more than fifty percent (50%) of all regular and special meetings of the Board of Directors during his/her incumbency is a ground disqualification in for the succeeding election. (As amended on April 29, 2014). (*As amended on 25 April 2023).

4. Amendment to Section 5 of Article III of the Amended By-Laws of the Bank to rationalize the process of determining the directors' compensation and per diem per Section 29 of the Revised Corporation Code:

From	То
Section 5. Compensation and Per	*Section 5. Compensation
Diems. – The members of the Board	and Per Diems. – The members of
of Directors, as such directors, shall	the Board of Directors, as such
be entitled to compensation the	directors, shall be entitled to
amount of which shall be fixed by	compensation the amount of
the stockholders from time to time	which shall be fixed by the
but in no case shall their total	Nomination Compensation and
yearly compensation, as such	Remuneration Committee and
directors, exceed ten (10%) per	approved by majority of the
cent of the net income before	Board of Directors but in no case
income tax of the Corporation	shall their total yearly

during the preceding year. The	compensation, as such directors,
members of the Board of Directors,	exceed two (2%) per cent of the
the Executive Committee, other	net income before income tax of
committees and the Corporate	the Corporation during the
Secretary shall be entitled to per	preceding year. The members of
diem for every attendance in	the Board of Directors, the
meetings the amount of which	Executive Committee, <u>the Board</u>
shall be fixed by the stockholders	<u>Committees</u> and the Corporate
from time to time. (As amended on	Secretary shall be entitled to per
22 September 1988).	diem for every attendance in
	meetings the amount of which
	shall be fixed by the Nomination
	<u>Compensation</u> and
	<u>Remuneration</u> Committee and
	approved by majority of the
	Board of Directors. (As amended
	on 22 September 1988). <u>(*As</u>
	amended by the Board of
	Directors and approved by the
	Stockholders on 25 April 2023).

5. Amendment to Section 8 of Article III of the Amended By-Laws of the Bank to include the Underwriting Committee:

From	То
Section 8. Board	*Section 8. Board Committees –
Committees – The Board of	The Board of Directors shall
Directors shall constitute an	constitute an Executive
Executive Committee, a Trust and	Committee, a Trust and
Investment Committee, a	Investment Committee, a
Nomination, Compensation and	Nomination, Compensation and
Remuneration Committee, an	Remuneration Committee, an
Audit Committee, a Board Risk	Audit Committee, a Board Risk
Oversight Committee, a Related	Oversight Committee, a Related
Party Transaction Committee, an	Party Transaction Committee, an
Information Technology Steering	Information Technology Steering
Committee, a Corporate	Committee, a Corporate
Governance Committee and such	Governance Committee, <u>an</u>
other Committees that the law	Underwriting Committee and such other Committees that the
and regulations may mandate. In addition, the Board of Directors	
may create other internal	law and regulations may mandate. In addition, the Board
committees with the powers	of Directors may create other
determined by the Board of	internal committees with the
Directors. All established	powers determined by the Board
committees shall be required to	of Directors. All established
have Committee Charters stating	committees shall be required to
in plain terms their respective	have Committee Charters stating
purposes, membership, structures,	in plain terms their respective
operations, reporting processes,	purposes, membership,
	purposes, membership, structures, operations, reporting

standards for evaluating the	relevant information, including
performance of the Committees.	the standards for evaluating the
(As amended on 09 November	performance of the Committees.
2021).	(As amended on 09 November
	2021). (*As amended on 25 April
	<u>2023)</u> .

6. Amendment to Section 9 of Article III of the Amended By-Laws of the Bank to clarify the delegated authority of the Executive Committee to conform to Section 34 of the Revised Corporation Code:

From	То
Section 9. Executive Committee	*Section 9. Executive Committee.
The Board of Directors may create	– The Board of Directors may
an Executive Committee, the	create an Executive Committee,
composition of which shall include	the composition of which shall
not less than three members of the	include not less than three
Board of Directors to be appointed	members of the Board of
by the Board of Directors. The	Directors to be appointed by the
Executive Committee, by a	Board of Directors. The Executive
majority vote of all its members, is	Committee, by a majority vote of
empowered to approve and/or	all its members, is empowered to
implement all corporate acts	approve and/or implement such
within the competence of the	specific matters within the
Board of Directors except those	competence of the Board of
acts expressly reserved by the	Directors except those acts
Revised Corporation Code to the	expressly reserved by the Revised
Board of Directors. (As amended on 22 September 1988). (As	Corporation Code to the Board
on 22 September 1988). (As amended on 09 November 2021).	of Directors. (As amended on 22 September 1988). (As amended
(As amended on 29 April 2022).	on 09 November 2021). (As
	amended on 29 April 2022). (As
	<u>amended on 25 April 2023)</u> .

Electronic copy of the Information Statement stipulating the proposed amendments to the Amended By-laws of the Bank was posted in the Bank's website and PSE Edge prior to this meeting for information and consideration of the stockholders.

Upon motion duly made and seconded, the stockholders resolved:

Resolution No. 23-07

"RESOLVED, AS IT IS HEREBY RESOLVED, to approve to amend Section 2 of Article II, and Sections 1, 4, 5, 8, and 9 of Article III of the Bank's By-laws, as follows:

ARTICLE II STOCKHOLDERS

*SECTION 2. ANNUAL MEETING. – THE ANNUAL MEETING OF THE STOCKHOLDERS SHALL BE HELD IN THE MONTH OF Bank of Commerce <u>Draff</u> Minutes of 2023 Annual Stockholders' Meeting 25 April 2023 Page **19** of **24**

<u>MAY</u> ON SUCH DAY AND AT SUCH TIME AND PLACE AS THE BOARD OF DIRECTORS MAY DETERMINE. (AS AMENDED ON 22 SEPTEMBER 1988.) <u>(*AS AMENDED ON</u> 25 APRIL 2023).

ARTICLE III THE BOARD OF DIRECTORS

*SECTION 1. NUMBER, QUALIFICATION AND ELECTION. -THE CORPORATE POWERS OF THE CORPORATION SHALL BE EXERCISED, ITS BUSINESS CONDUCTED, AND ITS PROPERTY CONTROLLED AND HELD BY THE BOARD OF DIRECTORS, CONSISTING OF FIFTEEN (15) MEMBERS, AT LEAST ONE-THIRD (1/3) BUT NOT LESS THAN FIVE (5) MEMBERS OF THE BOARD OF DIRECTORS SHALL BE INDEPENDENT DIRECTORS, PROVIDED, THAT ANY FRACTIONAL RESULT FROM APPLYING THE REQUIRED MINIMUM PROPORTION, I.E., ONE-THIRD (1/3), SHALL BE ROUNDED UP TO THE NEAREST WHOLE NUMBER. THE MEMBERS OF THE BOARD OF DIRECTORS SHALL BE ELECTED ANNUALLY BY THE STOCKHOLDERS ENTITLED TO VOTE AND TO SERVE UNTIL THE ELECTION AND QUALIFICATION OF THEIR SUCCESSORS. (AS AMENDED ON 24 APRIL 2012). (*AS AMENDED ON 25 APRIL 2023).

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*SECTION 4. MEETING. - X X X.

XXX.

THE MEETINGS OF THE BOARD OF DIRECTORS MAY BE CONDUCTED THROUGH MODERN TECHNOLOGIES SUCH AS, BUT NOT LIMITED TO, TELECONFERENCING AND VIDEO CONFERENCING AS LONG AS THE DIRECTORS WHO IS TAKING PART IN SAID MEETINGS CAN ACTIVELY PARTICIPATE IN THE DELIBERATIONS ON MATTERS TAKEN UP THEREIN: PROVIDED, THAT EVERY MEMBER OF THE BOARD SHALL PARTICIPATE IN AT LEAST FIFTY PERCENT (50%) AND SHALL PHYSICALLY ATTEND AT LEAST TWENTY FIVE PERCENT (25%) OF ALL BOARD MEETINGS EVERY YEAR: PROVIDED, FURTHER, THAT ABSENCE OF A DIRECTOR IN MORE THAN FIFTY PERCENT (50%) OF ALL REGULAR AND SPECIAL MEETINGS OF THE BOARD OF DIRECTORS DURING HIS/HER INCUMBENCY IS A GROUND FOR DISQUALIFICATION IN THE SUCCEEDING ELECTION. (AS AMENDED ON APRIL 29, 2014). (*AS AMENDED ON 25 APRIL 2023).

Bank of Commerce <u>Draft</u> Minutes of 2023 Annual Stockholders' Meeting 25 April 2023 Page 20 of 24

*SECTION 5. COMPENSATION AND PER DIEMS. - THE MEMBERS OF THE BOARD OF DIRECTORS, AS SUCH DIRECTORS, SHALL BE ENTITLED TO COMPENSATION THE AMOUNT OF WHICH SHALL BE FIXED BY THE NOMINATION COMPENSATION AND REMUNERATION COMMITTEE AND APPROVED BY MAJORITY OF THE BOARD OF DIRECTORS BUT IN NO CASE SHALL THEIR TOTAL YEARLY COMPENSATION, AS SUCH DIRECTORS, EXCEED TWO (2%) PER CENT OF THE NET INCOME BEFORE INCOME TAX OF THE CORPORATION DURING THE PRECEDING YEAR. THE MEMBERS OF THE BOARD OF DIRECTORS, THE EXECUTIVE COMMITTEE, THE BOARD COMMITTEES AND THE CORPORATE SECRETARY SHALL BE ENTITLED TO PER DIEM FOR EVERY ATTENDANCE IN MEETINGS THE AMOUNT OF WHICH SHALL BE FIXED BY THE NOMINATION COMPENSATION AND REMUNERATION COMMITTEE AND APPROVED BY MAJORITY OF THE BOARD OF DIRECTORS. (AS AMENDED ON 22 SEPTEMBER 1988). (*AS AMENDED BY THE BOARD OF DIRECTORS AND APPROVED BY THE STOCKHOLDERS ON 25 APRIL 2023).

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*SECTION 8. BOARD COMMITTEES - THE BOARD OF DIRECTORS SHALL CONSTITUTE AN EXECUTIVE COMMITTEE, A TRUST AND INVESTMENT COMMITTEE, A NOMINATION, COMPENSATION AND REMUNERATION COMMITTEE, AN AUDIT COMMITTEE, A BOARD RISK OVERSIGHT COMMITTEE, A RELATED PARTY TRANSACTION COMMITTEE, AN INFORMATION TECHNOLOGY STEERING COMMITTEE, A CORPORATE GOVERNANCE COMMITTEE, AN UNDERWRITING COMMITTEE AND SUCH OTHER COMMITTEES THAT THE LAW AND REGULATIONS MAY MANDATE. IN ADDITION, THE BOARD OF DIRECTORS MAY CREATE OTHER INTERNAL COMMITTEES WITH THE POWERS DETERMINED BY THE BOARD OF DIRECTORS. ALL Established committees shall be required to have COMMITTEE CHARTERS STATING IN PLAIN TERMS THEIR RESPECTIVE PURPOSES, MEMBERSHIP, STRUCTURES, OPERATIONS, REPORTING PROCESSES, RESOURCES, AND OTHER RELEVANT INFORMATION, INCLUDING THF STANDARDS FOR EVALUATING THE PERFORMANCE OF THE COMMITTEES. (AS AMENDED ON 09 NOVEMBER 2021). (*AS AMENDED ON 25 APRIL 2023).

*SECTION 9. EXECUTIVE COMMITTEE. – THE BOARD OF DIRECTORS MAY CREATE AN EXECUTIVE COMMITTEE, THE COMPOSITION OF WHICH SHALL INCLUDE NOT LESS THAN THREE MEMBERS OF THE BOARD OF DIRECTORS TO BE APPOINTED BY THE BOARD OF DIRECTORS. THE EXECUTIVE COMMITTEE, BY A MAJORITY VOTE OF ALL ITS MEMBERS, IS EMPOWERED TO APPROVE AND/OR IMPLEMENT <u>ON</u> Bank of Commerce <u>Draff</u> Minutes of 2023 Annual Stockholders' Meeting 25 April 2023 Page **21** of **24**

SUCH SPECIFIC MATTERS WITHIN THE COMPETENCE OF THE BOARD OF DIRECTORS EXCEPT THOSE ACTS EXPRESSLY RESERVED BY THE REVISED CORPORATION CODE TO THE BOARD OF DIRECTORS. (AS AMENDED ON 22 SEPTEMBER 1988). (AS AMENDED ON 09 NOVEMBER 2021). (AS AMENDED ON 29 APRIL 2022). <u>(*AS AMENDED</u> ON 25 APRIL 2023).

10. ELECTION OF BOARD OF DIRECTORS

Chairman Chua then proceeded to the next item on the agenda, which is the election of the Board of Directors. Atty. Caballa informed the stockholders that pursuant to the amended By-laws of the Bank, the Nomination Compensation and Remuneration Committee duly conducted the required screening procedure of all nominees.

The following were duly qualified and recommended for nomination to the Board of Directors:

- 1. FRANCIS C. CHUA, Chairman
- 2. BENEDICTA A. DU-BALADAD, Vice Chairperson
- 3. MICHELANGELO R. AGUILAR
- 4. ROBERTO C. BENARES
- 5. MARITO L. PLATON
- 6. MELINDA S. GONZALES-MANTO
- 7. FE B. BARIN
- 8. ALEXANDER R. MAGNO
- 9. MARIANO T. KATIPUNAN, JR.
- 10. JOSE C. NOGRALES, as Independent Director
- 11. REBECCA MARIA A. YNARES, as Independent Director
- 12. RICARDO D. FERNANDEZ, as Independent Director
- 13. DANIEL GABRIEL M. MONTECILLO, as Independent Director
- 14. WINSTON A. CHAN, as Independent Director
- 15. SIMON R. PATERNO, as Independent Director

The Proxy Statement circulated to the stockholders identified the nominees for election as independent directors, namely: JOSE C. NOGRALES, REBECCA MARIA A. YNARES, RICARDO D. FERNANDEZ, DANIEL GABRIEL M. MONTECILLO, WINSTON A. CHAN, and SIMON R. PATERNO.

A motion to close the nominations was duly made and seconded. After the nominations have been closed, Atty. Benedicta Du-Baladad moved that the nominees be elected as Directors of the Bank for the ensuing year 2023, considering that there are only fifteen (15) nominees, and there are only fifteen (15) seats in the Board to be filled up.

There being no objections thereto, the stockholders approved:

Resolution No. 23-08

Bank of Commerce <u>Draff</u> Minutes of 2023 Annual Stockholders' Meeting 25 April 2023 Page **22** of **24**

"RESOLVED, AS IT IS HEREBY RESOLVED, to approve

the following as members of the Board of Directors of the Bank of Commerce for the year 2023:

- 1. FRANCIS C. CHUA, Chairman
- 2. BENEDICTA A. DU-BALADAD, Vice Chairperson
- 3. MICHELANGELO R. AGUILAR
- 4. ROBERTO C. BENARES
- 5. MARITO L. PLATON
- 6. MELINDA S. GONZALES-MANTO
- 7. FE B. BARIN
- 8. ALEXANDER R. MAGNO
- 9. MARIANO T. KATIPUNAN, JR.
- 10. JOSE C. NOGRALES, as Independent Director
- 11. REBECCA MARIA A. YNARES, as Independent Director
- 12. RICARDO D. FERNANDEZ, as Independent Director
- 13. DANIEL GABRIEL M. MONTECILLO, as Independent Director
- 14. WINSTON A. CHAN, as Independent Director
- 15. SIMON R. PATERNO, as Independent Director

Atty. Caballa advised the newly elected members of the Board of Directors that their election will be submitted to the Monetary Board of the Bangko Sentral ng Pilipinas for its approval and confirmation.

Thereafter, Atty. Caballa also reported the appointment of the following as advisers to the Board of Directors of the Bank for the ensuing year 2023:

- 1. JOSE T. PARDO, Chairman
- 2. AURORA T. CALDERON
- 3. FERDINAND K. CONSTANTINO
- 4. CECILE L. ANG, and
- 5. ANTONIO M. CAILAO

Upon motion duly made and seconded, the stockholders resolved:

Resolution No. 23-08-A

"RESOLVED, AS IT IS HEREBY RESOLVED, to note

appointment of the following as advisers to the Board of Directors of the Bank for the ensuing year 2023:

- 1. JOSE T. PARDO, Chairman
- 2. AURORA T. CALDERON
- 3. FERDINAND K. CONSTANTINO
- 4. CECILE L. ANG, and
- 5. ANTONIO M. CAILAO

11. APPOINTMENT OF EXTERNAL AUDITOR

The last item on the agenda is the appointment of the Bank's external auditor. There was a motion to appoint R.G. Manabat & Co. as the external

auditor of the Bank of Commerce for the year 2023. The motion was duly seconded.

There being no objections to the motion as raised, the stockholders resolved:

Resolution No. 23-09

"**RESOLVED, AS IT IS HEREBY RESOLVED**, to approve the appointment of KPMG-R.G. MANABAT & CO. as the external auditor of Bank of Commerce for the year 2023."

12. OTHER MATTERS

Chairman Chua then asked the Corporate Secretary Atty. Caballa if there are other matters to be discussed. Atty. Caballa declared that there are no other matters for discussion.

13. ADJOURNMENT

There being no other matter to be discussed, upon motion duly made and seconded, the Chairman of the Meeting adjourned the meeting and thanked the stockholders for attending.

A copy of the voting results is attached as Annex "B".

EVITA C. CABALLA Corporate Secretary

Attested by:

FRANCIS C. CHUA Chairman **BENEDICTA DU-BALADAD** Vice Chairperson

MICHELANGELO R. AGUILAR Director, President & CEO MARITO L. PLATON Director

ROBERTO C. BENARES

Bank of Commerce <u>Draff</u> Minutes of 2023 Annual Stockholders' Meeting 25 April 2023 Page **24** of **24**

Director

Director

FE B. BARIN Director MARIANO T. KATIPUNAN, JR. Director

ALEXANDER R. MAGNO Director JOSE C. NOGRALES Independent Director

REBECCA MARIA A. YNARES Independent Director **RICARDO D. FERNANDEZ** Independent Director

DANIEL GABRIEL M. MONTECILLO Independent Director SIMON R. PATERNO Independent Director sspx015 2023-04-24 04:38:39 PM

Bank of Commerce PROXY VOTING MODULE Voting Instructions (Grouped by Entry Date) Apr 24, 2023

ENTRY DATE PX FORM SH NUMBER	STOCKHOLDER NAME	ASSIGNED SHARES	PX GROUP	VOTING INSTRUCTIONS
04/24/2023 0000001 000331000020	BANK OF COMMERCE – TRUST SERVICES GROUP AS TRUSTEE FOR BANK OF COMMERCE RETIREMENT PLAN			YYYYYYY
04/24/2023 0000002 000331000117	Q-TECH ALLIANCE HOLDINGS, INC.	12,171,660	01	YYYYYYY
	GINEBRA SAN MIGUEL, INC. RETIREMENT PLAN	100,600	01	YYYYYYY
	NCC RETIREMENT PLAN (PAPA SECURITIES CORPORATION)			YYYYYYYY
04/24/2023 0000005 PCD000000126	SAN MIGUEL BREWERY INC. RETIREMENT PLAN	1,400,000	01	YYYYYYY
04/24/2023 0000006 000331000001	SAN MIGUEL CORP. RETIREMENT PLAN	432,626,860	01	YYYYYYY
	SMITS INC. RETIREMENT PLAN (ASIASEC EQUITIES, INC.)			YYYYYYYY
04/24/2023 0000008 PCD000000127	SAN MIGUEL YAMAMURA PACKAGING CORP. RETIREMENT PLAN	793,600	01	YYYYYYYY
04/24/2023 0000009 000331000034	CARITAS HEALTH SHIELD INC.	109,666,640	01	YYYYYYY
04/24/2023 0000010 000331000002	SAN MIGUEL PROPERTIES, INC.	447,711,800	01	YYYYYYY
04/24/2023 0000011 000331000003	SMC EQUIVEST CORPORATION	68,305,560	01	YYYYYYY
04/24/2023 0000012 PRF331000003	SMC EQUIVEST CORPORATION	416,666,670	01	UUUUUYYU
TOTAL PROXIES : 12				
TOTAL SHARES ASSIGNED : 1,4	90,499,060			
TOTAL UNASSIGNED SHARES : 0				
TOTAL PROXIES SUPERCEEDED : 0				
TOTAL SHARES SUPERCEEDED : 0				

*** END OF REPORT ***

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Bank of Commerce PROXY VOTING MODULE 01:25:00 PM Stockholders' Meeting Vote Canvassing Results

NOM. NO.	NOMINEE	VOTES
1	FRANCIS CHUA	1,073,832,390
2	BENEDICTA A. DU-BALADAD	1,073,832,390
3	MICHELANGELO R. AGUILAR	1,073,832,390
4	ROBERTO C. BENARES	1,073,832,390
5	FE B. BARIN	1,073,832,390
6	MARITO L. PLATON	1,073,832,390
7	MARIANO T. KATIPUNAN, JR.	1,073,832,390
8	MELINDA S. GONZALES-MANTO	1,073,832,390
9	ALEXANDER R. MAGNO	1,073,832,390
10	JOSE C. NOGRALES	1,073,832,390
11	REBECCA MARIA A. YNARES	1,073,832,390
12	RICARDO D. FERNANDEZ	1,073,832,390
13	DANIEL GABRIEL M. MONTECILLO	1,073,832,390
14	WINSTON A. CHAN	1,073,832,390
15	SIMON R. PATERNO	1,073,832,390
otal vot	es registered	22,357,485,900
	es counted for election of board nominees	16,107,485,850
Fotal unc	ast votes for election of board nominees	6,250,000,050

RES. NO.	RESOLUTION	SHARES VOTED	% TO TOTAL O.S.
2	Approval of the Minutes of the Annual Stockholders' Meeting held on 29 April 2022	1,073,832,390	76.538%
	For1,073,832,390 -76.538%Against0 -0.000%Abstain0 -0.000%		
3	Approval of the Annual Report of the Bank for year ended December 31, 2022	1,073,832,390	76.538%
	For1,073,832,390 -76.538%Against0 -0.000%Abstain0 -0.000%		
4	Ratification of all the Acts and Proceedings of the Board of Directors and Corporate Officers since the 2022 Annual Stockholders' Meeting	1,073,832,390	76.538%
	For1,073,832,390 -76.538%Against0 -0.000%Abstain0 -0.000%		
5	Confirmation of Bank's 2022 Significant Transactions with its DOSRI and Related Parties	1,073,832,390	76.538%
	For1,073,832,390 -76.538%Against0 -0.000%Abstain0 -0.000%		

sspx045 2023-04-2 01:25:00		Bank of Comme PROXY VOTING MO Meeting Vote C	DULE	ts	PAGE 2
6	Approval of Directors' Fees			1,073,832,390	76.538%
	For 1, Against Abstain	073,832,390 - 0 - 0 -	76.538% 0.000% 0.000%		
7	Approval of Amendment to Ar Bank's Articles of Incorpor Bank's authorized capital s	ation to increa		1,490,499,060	81.910%
	For 1, Against Abstain	490,499,060 - 0 - 0 -	81.910% 0.000% 0.000%		
8	Approval of Amendments to S and Sections 1, 4, 5, 8 and the Bank's By-laws			1,490,499,060	81.910%
	For 1, Against Abstain	490,499,060 - 0 - 0 -	81.910% 0.000% 0.000%		
9	Appointment of R.G. Manabat external auditors of the Ba		as	1,073,832,390	76.538%
	For 1, Against Abstain		76.538% 0.000% 0.000%		

SUMMARY REPORT		% TO Total O.S.
OUTSTANDING COMMON SHARES OUTSTANDING PREFERRED SHARES	1,403,013,920 416,666,670	
TOTAL OUTSTANDING SHARES AS OF RECORD DATE	1,819,680,590	
TOTAL SHARES IN ATTENDANCE : Attending proxy assignees Attending stockholders	1,490,499,060 0	
- LESS : Invalidated / knocked-off / Uncast shares - Proxy Assignees Knock-off by attending stockholder Invalidated shares - Stockholders Uncast shares of stockholders	1,490,499,060 0 0 0 0 0 0	81.910%
TOTAL SHARES/VOTES COUNTED	1,490,499,060	81.910%
NOTE:		
Total no. of stockholders in attendance Total no. of stockholder with ballots	0 0	

*** END OF REPORT ***



Annual Meeting of Stockholders

April 25, 2023

BALLOT FOR PROXY

I. THE ELECTION OF THE BOARD OF DIRECTORS: One (1) share is equivalent to fifteen (15) votes, which you can distribute among the candidates of your choice. If no distribution of votes is made hereunder, the votes will be divided equally among the candidates listed in this ballot, with the vote/s incapable of equal distribution added to the votes of the candidate/s in order of their appearance in this ballot.

Distribute my votes equally for all candidates

Distribute my votes for the candidates listed, as follows:

Candidate	Votes	Candidate	Votes
1. Francis Chua	0	9. Alexander R. Magno	0
2. Benedicta A. Du-Baladad	0	10. Jose C. Nograles	0
3. Michelangelo R. Aguilar	0	11. Rebecca Maria A. Ynares	0
4. Roberto C. Benares	0	12. Ricardo D. Fernandez	0
5. Fe B. Barin	0	13. Daniel Gabriel M. Montecillo	0
6. Marito L. Platon	0	14. Winston A. Chan	0
7. Mariano T. Katipunan, Jr.	0	15. Simon R. Paterno	0
8. Melinda S. Gonzales-Manto	0		

II. RESOLUTIONS SUBMITTED FOR VOTING: If you decide to vote in favor, please mark "X" in the box below the word "FOR". If you desire to vote against, please mark "X" in the box below the word "AGAINST". If you decide to abstain from voting on the resolution, please mark "X" in the box below the word "ABSTAIN".

• Approval of the Minutes of the	Annual Stockholders' Meeting held on 29 April 2022	For	Against	Abstain
	t of the Bank for the year ended December 31, 2022			
• Ratification of all the Acts and since the 2022 Annual Stockhol	Proceedings of the Board of Directors and Corporate Officers Iders' Meeting			
• Confirmation of the Bank's 202	22 Significant Transactions with its DOSRI and Related Parties			
 Approval of Directors' Fees 				
• Approval of Amendment to Ar increase the Bank's authorized	ticle SEVENTH of the Bank's Articles of Incorporation to capital stock			
• Approval of Amendments to Set the Bank's By-laws	ections 2 of Article II and Sections 1, 4, 5, 8 and 9 of Article II			
• Appointment of R.G. Manabat	& Company CPAs as external auditors of the Bank			
Total Shares Represented	416,666,670	60 11		
	(Cignotium)	of Charles	I day of Duran)	



Annual Meeting of Stockholders

April 25, 2023

BALLOT FOR PROXY

I. THE ELECTION OF THE BOARD OF DIRECTORS: One (1) share is equivalent to fifteen (15) votes, which you can distribute among the candidates of your choice. If no distribution of votes is made hereunder, the votes will be divided equally among the candidates listed in this ballot, with the vote/s incapable of equal distribution added to the votes of the candidate/s in order of their appearance in this ballot.

Distribute my votes equally for all candidates

Distribute my votes for the candidates listed, as follows:

Candidate	Votes	Candidate	Votes
1. Francis Chua	1,073,832,390	9. Alexander R. Magno	1,073,832,390
2. Benedicta A. Du-Baladad	1,073,832,390	10. Jose C. Nograles	1,073,832,390
3. Michelangelo R. Aguilar	1,073,832,390	11. Rebecca Maria A. Ynares	1,073,832,390
4. Roberto C. Benares	1,073,832,390	12. Ricardo D. Fernandez	1,073,832,390
5. Fe B. Barin	1,073,832,390	13. Daniel Gabriel M. Montecillo	1,073,832,390
6. Marito L. Platon	1,073,832,390	14. Winston A. Chan	1,073,832,390
7. Mariano T. Katipunan, Jr.	1,073,832,390	15. Simon R. Paterno	1,073,832,390
8. Melinda S. Gonzales-Manto	1,073,832,390		

II. RESOLUTIONS SUBMITTED FOR VOTING: If you decide to vote in favor, please mark "X" in the box below the word "FOR". If you desire to vote against, please mark "X" in the box below the word "AGAINST". If you decide to abstain from voting on the resolution, please mark "X" in the box below the word "ABSTAIN".

	For	Against	Abstain
• Approval of the Minutes of the Annual Stockholders' Meeting held on 29 April 2022	\boxtimes		
• Approval of the Annual Report of the Bank for the year ended December 31, 2022	\boxtimes		
• Ratification of all the Acts and Proceedings of the Board of Directors and Corporate since the 2022 Annual Stockholders' Meeting	Officers		
• Confirmation of the Bank's 2022 Significant Transactions with its DOSRI and Relate	ed Parties 🛛		
• Approval of Directors' Fees	\square		
• Approval of Amendment to Article SEVENTH of the Bank's Articles of Incorporation increase the Bank's authorized capital stock	on to		
• Approval of Amendments to Sections 2 of Article II and Sections 1, 4, 5, 8 and 9 of a the Bank's By-laws	Article II 🛛		
• Appointment of R.G. Manabat & Company CPAs as external auditors of the Bank	\square		
		A	
Total Shares Represented 1,073,832,390		T	
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Stockholders' Meeting: April 25, 2023 Record date: April 05, 2023 Proxy Report (preliminary)

Voting by Proxy (with submitted proxy form)					
	No. Of	No. of	Total Shares	% VS O/S	% VS O/S
SMC AND BANKCOM		Preferred Shares	(C + P)	(Common)	(C + P)
San Miguel Properties, Inc.	447,711,800		447,711,800	31.91%	
San Miguel Corporation Retirement Plan	432,626,860		432,626,860		
Bank of Commerce - Trust Services Group as	- ,,		- ,,		
Trustee for Bank of Commerce Retirement Plan	730,670		730,670	0.05%	0.04%
Ginebra San Miguel Inc. Retirement Plan (lodged)	100,600		100,600	0.01%	0.01%
NCC Retirement Plan (lodged)	200,000		200,000	0.01%	0.01%
San Miguel Brewery Inc. Retirement Plan (lodged)	1,400,000		1,400,000		
SMITS Inc. Retirement Plan (lodged)	125,000		125,000		
SMYPC Retirement Plan (lodged)	793,000		793,000		
SMC Equivest Corporation	68,305,560	416,666,670	484,972,230	4.87%	26.65%
Sub-total	951,993,490	416,666,670	1,368,660,160	67.85%	75.21%
OTHERS	, ,	, ,			
Q-Tech Alliance Holdings, Inc.	12,171,660		12,171,660	0.87%	0.67%
Sub-total	12,171,660	0	12,171,660	0.87%	0.67%
TOTAL SHARES W/ PROXY	964,165,150	416,666,670	1,380,831,820	68.72%	75.88%
Voting In Person (with submitted ballot form)					
Others Caritas Health Shield Inc.	109,666,640		109,666,640	7.82%	6.03%
TOTAL ATTENDING IN PERSON (with ballot)	109,666,640	0	109,666,640	7.82%	6.03%
TOTAL ATTENDING STOCKHOLDERS IN					
PERSON OR BY PROXY	1,073,831,790	416,666,670	1,490,498,460	76.54%	81.91%
Without Proxy or Ballot form		1			
Others	329,182,130		329,182,130	23.46%	18.09%
Total Outstanding Shares	1,403,013,920	416,666,670	1,819,680,590	100.00%	100.00%